**Terresa Moseley**

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**EXPERIENCE SUMMARY**

1. Twelve years SAP experience in VC with six rollouts/implementations.
2. Expert Variant Configuration skills with excellent integration skills to Sales and Distribution, Materials Management, and Production Planning.

**PROJECT EXPERIENCE DETAIL**

***November 2011 – present***

***Independent VC Consultant***

***TPI Corporation***

***Gray, TN***

* Architect Variant Configuration solution for 23 additional product lines
  + Utilized variant tables and constraints
  + Variant pricing
* Provide extended support for Sales and Distribution and manufacturing
* **SAP Skills Used:** Variant configuration, Variant Pricing, Sales and Distribution, Material Master, Bill of Materials, Routings, and ALE’s

***September 2011 – November 2011***

***Independent VC Consultant***

***Oxford International***

***Springs Window Fashion***

***Madison, Wisconsin***

* Analyze attributes, validation rules and calculation variables from legacy configurator and create a VC model prototype in SAP
  + Utilize variant tables
  + Constraints
  + Variant Pricing
* Provide introductory knowledge transfer on SAP Variant Configuration
* Present results of analysis, prototype and recommendations to client
* **SAP Skills Used:** Variant configuration

***September 2011***

***Independent VC Consultant***

***Main Sail LLC***

***Osborn International***

***Richmond, Indiana***

* Assist client in updating and bringing live VC models for their buff division
* Provide knowledge transfer and training on SAP Variant Configuration
* **SAP Skills Used:** Variant configuration, Material Master, Bill of Materials, Routings, Production Orders, and ALE

***June 2011 – September 2011***

***Independent VC Consultant***

***Capgemini/Saicon Consultants, Inc.***

***Newell Rubbermaid/Levolor***

***Atlanta, Georgia***

* Implement Variant Configuration in ECC 6.0 for Levolor Custom Blinds
* Analyze and restructure attributes, validation rules and variables from legacy configurator into a VC model
  + Utilize variant tables
  + Constraints
  + Classification/BOM with Class Items
  + Variant Pricing
* **Project Phases:** Design, Integration Testing
* **SAP Skills Used:** Variant configuration

***November 2010 – present***

***Independent VC Consultant***

***IDS-Scheer/ NB ConsultingLLC***

***TPI Corporation***

***Gray, TN***

* ECC 6.0 implementation using SAP pre-configured solution for Discrete Manufacturing
* Architect Variant Configuration solution for 3 product lines: TCabinet Unit Heaters, Duct Heaters and Draft Barrier Heaters
  + Allowed client to retire 3 separate legacy programs that were being used for configuration and pricing
  + Utilized variant tables and constraints
  + Variant pricing
* Provide extended support for Sales and Distribution
* **Project Phases:** Blueprint, Realization, Integration Testing, Training and Go Live
* **SAP Skills Used:** Variant configuration, Variant Pricing, Sales and Distribution, Material Master, Bill of Materials, Routings, and ALE’s

***August 2010 – October 2010***

***Independent VC Consultant/Order Management***

***IBM/eClaro International***

***Cardinal Health***

***Columbus, OH***

* Assist in project planning in Phase II of ongoing project for Order to Cash
  + Determine scope
  + Workshop Topics
  + Workshop Schedule
  + Prepare estimates for Blueprint effort and staffing
* Assist client in identifying solution to replace current customized quoting utility
* **Project Phases:** Project Prep
* **SAP Skills Used:** Variant configuration, Sales and Distribution and Solution Manager

***May 2010 – August 2010***

***Sr. VC Consultant***

***Capgemini***

***Newell Rubbermaid/Levolor***

***Atlanta, Georgia***

* Implement Variant Configuration in ECC 6.0 for Levolor Custom Blinds
* Analyze and restructure attributes, validation rules and variables from legacy configurator into a VC model
  + Utilize variant tables with restrictable characteristics
  + Constraints
  + Classification/BOM with Class Items
  + Variant Pricing
* **Project Phases:** Blue-print and Design
* **SAP Skills Used:** Variant configuration

***October 2009 –April 2010***

***Sr. VC Consultant***

***Capgemini***

***McKesson***

***Atlanta, Georgia***

* Objective of project was to design and implement a set of leading practice processes and solutions to help establish operational stability in support of the key pain points identified during the initial Strategy Initiative.
* Implement variant configuration with IPC to improve speed, accuracy and consistency of current Guided Selling Process
* Utilize multi-level variant configuration models to support client’s existing requirements and to allow for revenue recognition at the component level
* Enable systematic pricing in IPC/CRM
* Create test scripts for VC and OTC and assist with testing efforts using HP Quality Center
* **Project Phases:** Blue-print, Realization
* **SAP Skills Used:** Variant configuration, Material Master, Bill of Materials, LSMW’s, ALE’s, CRM and IPC

***September 2009 – April 2010***

***Independent VC Consultant***

***Brush Wellman/Enowa***

***Cleveland, Ohio***

* Performed a 3 day assessment to implement variant pricing
* Client implemented SAP over 10 years ago with variant pricing but structure was too complex for client to maintain
* Results from assessment revealed alternative solutions available to meet client’s needs in using variant pricing and being able to maintain pricing conditions going forward.
* Part-time remote support to implement new variant pricing structure:
  + Consolidating classes
  + Restructure variant tables to coincide with business’ pricing catalogs
  + Remove duplicate pricing characteristics
  + Modify dependency nets/constraints per new table structures
  + Revise pricing procedure to eliminate excess condition tables, condition types and access sequences
* Provide work plan and manage tasks to be completed.
* **SAP Skills Used:** Variant configuration, Variant Pricing

***May 2008-January 2009***

***Independent VC Consultant***

***IBM/Main Sail LLC***

***Osborn International***

***Cleveland, Ohio***

* The project implements ECC 6.0 across 7 manufacturing plants in 31 weeks with IBM’s Express Solution for Fabrication and Assembly
* VC applied to customized industrial brush business to fulfill diverse applications; variant tables and constraints used to enforce multiple restrictions within the configurator
* Manage data load process utilizing LSMW’s and assist client with determining proper settings in material masters, boms, routings and work centers for all material types.
* Provide extended support for Production Planning and Sales and Distribution throughout all phases of the project
* **Project Phases:** Validation (blue-print), Activation (configuration), Simulation (Integration testing), and Go Live and Support
* **SAP Skills Used:** Variant configuration, Material Master, Bill of Materials, Routings, Work Centers, Production Orders/Strategy Group Configuration, Purchasing Master Data, LSMW’s and ALE’s

***February 2007-January 2008***

***Independent VC Consultant***

***IDS-Scheer/NB Consulting, LLC***

***The Home Depot***

***Atlanta, Georgia***

* The project replaces multiple legacy systems with SAP ECC 6.0 Retail in Canada
* Design and model 170 installation programs currently offered by Canadian Installation Services
* VC used to better model the customer decision-making process and present program options in an intuitive way
* Implement version control on changes using VC characteristics, tables and procedure since standard SAP Engineering Change Management not being utilized
* **Project Phases:** requirements gathering, conceptual design, training, integration testing and go live
* **SAP Skills Used:** Variant configuration, Article Master, Bill of Materials, Pricing, Purchasing Master Data and ALE’s

***April 2005-February2007***

***Sr. VC/MM Analyst***

***Morrison Homes***

***Alpharetta, Georgia***

* Complexities included a highly customized homebuilding solution using SAP 4.6c with modules SD, VC, RE, MM, PS, and CS across 12 divisions.
* Design, configuration, training and go live support for VC and MM with thorough understanding of its relationship to SD.
* **Project Phases:** business blueprint, requirements gathering, gap analysis with existing design, configuration, training, go live support and functional specifications for; custom programs, reports, output and data conversion
* **SAP Skills Used:** Maintenance of custom tables, Pricing, ECM, Real Estate Module, ALE’s, Material Master, Classification within VC and MM, Bill of Materials, Costing, Custom reports and tools

***January 2000-March 2005***

***BOM Specialist IV***

***Heatcraft Refrigeration***

***Stone Mountain, GA***

* Achieved Green Belt Certification upon successful completion of a project which defined a process for establishing list prices.
* Provide support to Product Development Engineering, Sales and Marketing.
* Create and maintain material master data and bills of material for entire product line.
* Create and maintain classes and configuration profiles to enable sale of configurable materials.
* Coordinate and communicate the release of product/material changes with the manufacturing plants.
* Resolve system errors in a material master, bill of material, configuration profile, class, sales order or production order.
* Create rules to control selection of options on configurable materials for order entry as well as for the automated selection of parts for a production order from a bill of material.
* Coordinate special projects and product releases with 100% on time completion.
* Develop CATT programs in SAP Enterprise to streamline work process.
* Create and maintain customer master data and pricing conditions in SAP.
* Communicate with outside sales to keep quotes provided for customer specific pricing consistent with system pricing.
* Training courses include: Green Belt Training, Working through Conflict, Fundamentals of Training, and Delighting Customers.
* **SAP Skills Used:** Variant Configuration – Configuration Profiles, Classes, characteristics, object dependencies, variant pricing; ECM; Material Master; Bill of Materials; Routings; Pricing and Costing.

***October 1994-December 1999***

***Warranty Claims Rep***

***Heatcraft Refrigeration***

***Stone Mountain, Georgia***

* Provide support for testing and implementation of SAP.
* Process credits and material returns.
* Provide customer assistance on warranty issues.
* Issue reports and graphs.

**EDUCATION**

Bachelors of Science in Mathematics, Georgia State University, Atlanta 2003

**Courses**

Mathematical Statistics

Biostatistics

Complex Analysis

Advanced Calculus

Linear Algebra

Intro to Operations Research

### Certification

Green Belt Certification

References Available Upon Request