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| **Jay R. Patak** |  | 214-725-4753PaTech LLCJRPATAK@patechllc.net |

# PLATINUM LEVEL SENIOR SAP CONSULTANT

# SAP ECC/HANA/FIORI |Management Reporting| Financial Business Processes & Configuration Expert| Integration Expertise

* **Knowledgeable Systems Consultant with over 25 years of experience in SAP FI/CO/HANA 1909/FIORI including Big 6 consulting manager,** analyzing business processes, configuration, determining reporting requirements, finding SAP solutions for clients, and assisting in the implementation of those solutions.
* **Articulate communicator** skilled in delivering insightful presentations and strengthening relationships with business partners, peers and senior leadership.
* **Analytical problem solver** able to translate business requirements into business solutions utilizing process improvements, ERP solutions and a strong strategic vision.
* **Functional expert in Financial Management Reporting** for Consolidated Profit and Loss Reporting down to Product Line Profitability and all aspects of Revenue to Cost Reporting. Expertise in breaking down components of revenue and cost.
* **Functional Expert in Acquisition and SAP roll-outs-** Having worked for many high growth companies, I utilized my expertise to implemented common and global processes. Leveraging SAP as required but equally important participated in the vision of common processes, roll-up reporting but equally aware of processes to support rapid change and growth
* **Functional expert in Product Cost Management** for manufacturing, consumer products, and services. Expertise includes Standard Costing, weighted average, split valuation with batch management, and actual as well as many versions of ‘what if scenario’s’.
* **Functional expert in Plant Maintenance and Service management** for preventive maintenance, plant shutdown maintenance, break/fix scenarios and, external services by work order. Inventory control process including storeroom, JIT procurement and MRP. Service Management with Quotes to Final billing and everything in between after sales order was entered and service work execution.
* **Custom Development Expertise** in designing functional as well as technical Specifications. You will find I am able to work both with user requirements and code developers to guarantee the requirements will be meet
* **Able to manage all phases of system implementation,** including new implementation, additional phases and system upgrades utilizing strong expertize in finance, service management, sales and distribution, and supply chain.

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| * Enterprise Structures
 | * Financial & Cost Controlling
 | * Production Costing
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| * ERP Implementation
* Acquisitions
* Configuration in SAP R/3/HANA
* FIORI
 | * General Ledger, AP, AR, Fixed Assets, Banking
* Profitability-Analysis
* Group Reporting
 | * Problem Analysis/Resolution
* Tax Solutions
* Service Management
* Plant Maintenance
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| * Testing and Training
* Data Conversions
 | * Budgeting & Cost Control
* Product Costing w/Material ledger
 | * Service Management
* Valuation methods-Split Valuation,

Vendor and Customer Consignment  |
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|  | **PROFESSIONAL EXPERIENCE** |  |

**SELF-EMPLOYED INDEPENDENT CONSULTANT** 🞄 2000-Present

Price Waterhouse 🞄 1995-2000

HP Convex Computing 🞄 1992-1995

**SAP S4/Hana 1909** 🞄 **Platinum Level** **Senior Consultant**

Collect and analyze client requirements on business processes and parameters, providing expert advice on SAP functionality and how to use the best business processes then realize your best business process in SAP. Suggest solutions to clients, assisting in all aspects of business process development and guiding test plans, coordinating all integration requirements.

**ARMSTRONG FLOORING, December 2019- March 2019**

**S/4 HANA 1909 Business Scenario Recommendations and Scoping by Line of Business with requirement gathering followed by system Demo’s.** As the Financial Consultant I covered the following financial areas: Financial Operations, Cost Management and Profitability Analysis, Group Reporting- Consolidations, Treasury Management, Accounting and Financial Close

**ARMSTRONG FLOORING, August 2019- June 2019**

**FICO TEAM LEAD for Supply Chain Optimization –** Implement End to end integration of supply chain process in SAP which required finance to implement Product Costing, Distribution of Usage Variances (DUV), Inventory Management, Cycle counting, Vendor Consignment, I was also responsible for all Master data conversions, Material Master, BOM’s, Routings, Activity Prices, and Work Centers. Also, Cutover plan along with inventory conversion.

**JAYHAWK FINE CHEMICAL, January 2019 – August 2019**

 **SAP HANA 1810 with FIORI Greenfield Implementation**

**FICO Team Lead** in the SAP HANA Financials Best Practice implementation with FIORI. The overall scenario was a split from parent Evonik. Implementing general ledger, banking, accounts receivables, accounts payables, fixed assets. cost centers, ECC budgeting, profit centers, product costing. Management reporting, data conversion, and Adobe forms. Utilized a new methodology for SAP HANA Best Practices; Prepare, Explore, Realize, and Deploy to ensuring rapid implementation with ‘base line configuration and Sprint Realization’.

**POLYONE CORPORATION, July 2018 - Present**

 **SAP SENIOR FICO CONSULTANT – EUROPEON PRINCIPAL PROJECT**

Provided FI/CO expertise for several active projects specifically focused on new organizational structure to support major corporate initiatives. Configured 14 company codes and all related organizational structures. Was responsible for identifying, modifying and testing all legacy impacts of the new corporate structure that included 100’s of Z tables and Z Programs. The scope was very broad and included daily processing transactions to corporate profitability to consolidation data flows.

**BIRDSONG PEANUT CORPORTATION, December 2017 -June 2018**

 **SAP HANA 1709 with FIORI Implementation** – Phase One

**FICO Team Lead** in the SAP HANA Financials Best Practice implementation with FIORI. Implementing general ledger, banking, accounts receivables, accounts payables, fixed assets. cost centers, ECC budgeting, profit centers, product costing. Management reporting, data conversion, and Adobe forms. Utilized a new methodology for SAP HANA Best Practices; Prepare, Explore, Realize, and Deploy to ensuring rapid implementation with ‘base line configuration and Sprint Realization’. SAP modules included HANA Financials, proof of concept - ACM, MM and HR. The project is a multiple phase implementation replacing a highly customize AS400 homegrown system. The first phase included core financials and materials management. The second phase includes Agriculture Commodity Management (ACM) for raw material procurement. The third phase is production and sales and distribution

**Charles Machine Works – March 2017 – October 2017**

**SAP R/3 6.0 – New Company Code Implementation**

**FICO Team Lead** for the Subsite Company Code creation with an October 1, 2017 Go-live. started with a proof of concept, with steering committee approval a project was created to separate Subsite from Charles Machine work and have a company code for all finances, production, sales and distribution mirroring existing processes that were a fit as well as creating new processes for Subsite and a path for future acquisitions. Intercompany processes were defined, configured and implemented that would support stock transport order as well as shared services specifically accounts payable were checks runs would take the Accrued Liability from one company to another with all cross-company entries. Month-End netting had two designs: one process for manually clearing with a single payment with a journal entry with clearing. The second process was to utilize a company/vendor payment run. Biller Direct and CRM required additional development for the Subsite Company Code. Trading Partner functionality was implemented for consolidations. The October 1st implementation was important for 2018 Budgeting but required specialized planning due to legal entity consideration. Payroll/HR had to remain under the parent company until January 1st 2018.

**BYK, Additives and Instruments - April 2015 – March 2017**

 **SAP R/3 6.0 Global ERP Roll-out**

**FICO Team Lead** rolling out a global template to 3 acquired manufacturing sites in the USA. With the roll-out, lead the Financial Optimization project for all US management reporting, financial workflows and approvals, Electronic Invoicing, product and production costing, as well as updating all process documentation for users and internal audit. Converted general ledger, accounts receivables, accounts payables and fixed assets, updating reporting, integrating all SAP modules, and ensuring all testing was completed and verified. Responsible for training all financial users and setting up roles and responsibilities. Enhanced the global template for different pricing models and production processes. Implemented Avalara Tax solution

**Plant Maintenance Lead** for two separate projects, BYK Additives and Elantas. Complete plant maintenance scope including complete organizational design, Preventive maintenance plans, planned and unplanned work orders, notifications, external services, storerooms and inventory control. Developed inventory control procedures for storeroom, MRP, procurement with min/max, 1 day lead time parts, refurbishment orders, capital equipment replacement and project based support fully capitalized

**Madix Store Fixture – Sept 2014 Feb 2015 (2010-2015)**

FICO Production support and new functionally financial expert. I have continued to support Madix in all aspects of FICO from financial integration support, testing new functionality regarding financial impacts, to enhancements in COPA as well as internal transition requirements including training and personnel guidance for several years.

**ABBVIE LABS, 2013 – 2014**

 **SAP R/3 6.0 Global ERP Roll-out**

Led the FICO team rolling out a global template to all manufacturing sites in Italy, Ireland, Germany and the USA. Implemented general ledger, accounts receivables, accounts payables and fixed assets, updating reporting, integrating all SAP modules, and ensuring all testing was completed and verified.

SAP modules included SD, MM and PP. Aspects included COGS, Revenue, OCOS, operating expenses and inventory postings.

**ACNI, 2013**

 **SAP R/3 6.0 ERP Implementation**

Integrated all aspects of finances from several SAP modules, developing the product cost, production costing, profitability analysis, profit center accounting, financial reporting and inventory accounting.

SAP modules included SD, MM and PP. Aspects included COGS, Revenue, OCOS, operating expenses and inventory postings.

**AET FILMS, 2012 – 2013**

 **SAP Financial Close Support**

Provided guidance for budgeting, production accounting and production costing, supporting the Year-End and January close and re-implementing the Material Ledger.

**TOPCON, 2012**

 **SAP R/3 6.0 ERP Re-Implementation**

Re-implemented profitability analysis and all sales and distribution financial integration points, developing a current state and defined enhancements analysis, and releasing enhancements to production in four stages – critical, need to have, special finance release and complete re-implementation.

**COSMO SPECIALTY FIBERS, 2011 – 2012**

 **SAP R/3 6.0 ERP Implementation**

Implemented general ledger, accounts receivables, accounts payables and fixed assets, updating reporting, integrating all SAP modules, and ensuring all testing was completed and verified.

SAP modules included SD, MM and PP. Aspects included COGS, Revenue, OCOS, operating expenses and inventory postings.

**MADIX STORE FIXTURE CORPORATION, 2009 – 2010**

 **SAP Financial Realization Project ECC 5.0**

Supported the Plant Maintenance Implementation, developing profitability analysis, and providing guidance for future implementations for treasury, and cash and investment management. Oversaw the creation of an operations controller role training the employee in financial analysis, budgeting and managing key reports for executives.

**ABB, 2009**

 **SAP R/3 6.0 ERP Implementation**

Developed SAP solutions for 12 plants located within the USA. Implemented general ledger, accounts receivables, accounts payables and fixed assets, implementing SAP Controlling- Cost Centers, budgeting, Profit Centers, Product Costings, Production Costing. Management reporting, integrating SAP modules, and ensuring all testing was completed and verified.

SAP modules included SD, MM and PP. Aspects included COGS, Revenue, OCOS, operating expenses and inventory postings.

**WESTLAKE CHEMICAL COMPANY, 2008 – 2009**

 **SAP R/3 5.0 Canada Product Costing Implementation**

Developed system for product cost, production costing, financial reporting and inventory accounting, supporting the finance department for SAP changes and training employees to set up an internal support department.

SAP modules included SD, MM and PP. Aspects included COGS, Revenue, OCOS, operating expenses and inventory postings.

**GRACEWAY PHARMACEUTICAL, 2008**

 **SAP R/3 5.0 Canada ERP Implementation**

Established VAT configuration, implementing general ledger, accounts receivables, accounts payables and fixed assets, implementing SAP Controlling- Cost Centers, budgeting, Profit Centers, Product Costings, Production Costing. Management reporting, integrating all SAP modules, and ensuring all testing was completed and verified.

SAP modules included SD, MM and PP. Aspects included COGS, Revenue, OCOS, operating expenses and inventory postings.

**PILGRIMS PRIDE CORPORATIONS, 2008**

 **SAP Fixed Assets Upgrade ECC 6.0**

Addressed client issues regarding new functionality provided by ECC 6.0, reviewing and reconfiguring fixed assets, analyzing the configuration and correcting any synchronizing differences, and providing ongoing support

**MADIX STORE FIXTURE CORPORATION, 2007 – 2008**

 **SAP Financial Realization Project ECC 5.0**

Provided FI/CO expertise for all aspects of the financial close and reporting, guiding the SAP and R/3 reporting, redesigning the financial profits and loss statements and expediting the financial close process. Identified process improvements for Revenue Recognition, Product Costing, Inventory Reconciliation, Profit Centers and Sales Order Settlement.

**AVANEX INCORPORATED, 2006 – 2007**

 **SAP R/3 4.7 International ERP Implementation**

Led the financial team in SAP FI/CO Implementation, overseeing the implementation for locations in Thailand, Italy and France. Implemented general ledger, banking, accounts receivables, accounts payables and fixed assets. implementing SAP Controlling- Cost Centers, budgeting, Profit Centers, Product Costings, Production Costing. Management reporting, integrating all SAP modules, and ensuring all testing was completed and verified. Utilized special ledger for consolidations and completed VAT configuration for client.

SAP modules included SD, MM and PP. Aspects included COGS, Revenue, OCOS, operating expenses and inventory postings.

**FENDER CORPORATION, 2006**

 **SAP Financial Realization Project**

Completed Financial Reporting Realization Project, providing FI/CO expertise in all areas of the financial close and reporting, as well as SAP and R/3 reporting, and expediting the financial close process. Redesigned the Third-party drop-ship manufacturing process. Identified process improvements for SEM Upload File, Credit Management, Inventory Reconciliation, Drop-Ship Subcontracting, Profit Center, Lock Box, Inter-Company, Functional Area and Sales Order Settlement.

**DEAN FOODS (WHITEWAVE FOODS COMPANY), 2005 – 2006**

 **SAP R/3 5.0 ERP Implementation**

Supervised all phases of SAP FI/CO Implementation, implementing general ledger, accounts receivables, accounts payables and fixed assets, implementing SAP Controlling- Cost Centers, budgeting, Profit Centers, Product Costings, Production Costing. Management reporting, integrating all SAP modules, developing all financial ABAP programs, and ensuring all testing was completed and verified.

SAP modules included SD, MM and PP. Aspects included COGS, Revenue, OCOS, operating expenses and inventory postings.

**FENDER CORPORATION, 2005**

 **SAP R/3 6.0 ERP Implementation**

Completed a CO enhancement project that included addressing month-end performance issues, FI/CO cost of sale reconciliations, a redesign of sales order financial processing, and the implementation of a daily, weekly and monthly calendar of events. Redesigned the Third-party manufacturing process, and provided SAP training on auto-posting.

**AVANEX INCORPORATED, 2004 – 2005**

 **SAP R/3 4.7 ERP Implementation**

Supervised all phases of SAP FI/CO Implementation, implementing SAP Financials- general ledger, accounts receivables, accounts payables and fixed assets, implementing SAP Controlling- Cost Centers, budgeting, Profit Centers, Product Costings, Production Costing, Management reporting, integrating all SAP modules, developing all financial ABAP programs, and ensuring all testing was completed and verified. Configured implementations for locations in Thailand, Italy and France.

SAP modules included SD, MM and PP. Aspects included COGS, Revenue, OCOS, operating expenses and inventory postings.

**CHEVRON PHILLIPS CHEMICAL, 2003 – 2004**

 **SAP BW Pricing and Profitability Reporting**

Completed re-implementation of SAP BW 3.0 for sales and distribution and created a Profitability Analysis Info-Cubes/ODS functional design that included reviewing SAP R/3 transactional data, CO-PA configuration and functionality, CPChem financial reporting, Profit Center Accounting and special ledger. Configured the CO-PA to facilitate complex pricing requirements and profitability reporting. Redesigned BW extraction structures utilizing CO-PA business content, LO Cockpit and multiple layer ODS structures. Designed a reporting strategy to be the technology solution for executive and management-level reporting.

**NORTHRUP GRUMMAN – PUERTO RICO, 2003: SAP R/3 4.6B Upgrade**

Completed a rapid SAP 4.6C upgrade in 12 weeks, implementing general ledger, accounts receivables, accounts payables and fixed assets, implementing SAP Controlling- Cost Centers, budgeting, Profit Centers, Product Costings, Production Costing. Management reporting, and ensuring all testing was completed and verified.

**ROQUETTE, 2003: SAP R/3 4.6C Implementation**

Implemented an SAP Crystal project from French location to USA facility, converting general ledger, accounts receivables, accounts payables and fixed assets, implementing SAP Controlling- Cost Centers, budgeting, Profit Centers, Product Costings, Production Costing. Management reporting, supporting the financial integration with process manufacturing, purchasing and plant maintenance, and ensuring all testing was completed and verified.

**JOHN DEERE & COMPANY, 2002 – 2003: SAP R/3 4.6C Customer Service Implementation**

Implemented Customer Service in worldwide enterprise solution, gathering requirements, proposing solutions, and designing and configuring all service processing for sales and distribution, cost controlling, inventory controlling, spare parts, and service management.

**HYDRO ALUMINUM, 2002: SAP R/3 4.6C System Controls Audit**

Performed a system review to validate the SAP system, identifying risks and making recommendations with a focus on accounting controls and accuracy in the data stream. Solution included configuration, master data set-up, process controls and segregation of duties.

**SAMSUNG, 2001: SAP R/3 4.6B Service Management Implementation**

Implemented Service Management, designing and configuring all service processing, including sales and distribution, cost controlling, inventory controlling and service management.

**ERICSSON, 2000 – 2001: SAP R/3 4.6B Upgrade**

Performed test management for upgrade, developing and executing test scripts, test scenarios, unit test plans, functional test plans, integration test plans and regression test plans. Led the team in upgrading FI modules for financial accounting. Upgraded TaxWare for 4.6 SAP version to include new custom user exits. Tested over 150 ABAP program that ranged from interfaces, user exits and reports.

**PRICEWATERHOUSE COOPERS 1994-2000 Senior Manager**

**LUCENT, 1999 – 2000: SAP R/3 4.6B Upgrade**

Performed test management for upgrade, developing and executing test scripts, test scenarios, unit test plans, functional test plans, integration test plans and regression test plans utilizing Pricewaterhouse Coopers SAP methodology.

**PRICEWATERHOUSE COOPERS, 1999: SAP R/3 4.6B Delta Consultant/Client Training**

Developed a SAP Co delta training course, outlining changed in functionality and facilitating training to users and technical resources. Taught a workshop focused on areas of new functionality and trained various level consultants.

**STORAGE TECHNOLOGY COMPANY, 1997 – 1999: SAP R/3 3.1H ERP Implementation**

Supervised all phases of the SAP FI/CO Implementation for locations in the USA, Puerto Rico and France. Implemented general ledger, accounts receivables, accounts payables and fixed assets, implementing SAP Controlling- Cost Centers, budgeting, Profit Centers, Product Costings, Production Costing. Management reporting, integrating all SAP modules, and ensuring all testing was completed and verified. Facilitated several projects with the tax department, resolving information and data issues and implementing Vertex for tax calculations that included new user exits to facilitate special tax requirements. Led a team that proposed a new organization structure to allow for off-shore manufacturers to sell directly into the European Commissionaire Company.

SAP modules included SD, MM and PP. Aspects included COGS, Revenue, OCOS, operating expenses and inventory postings.

**STORAGE TECHNOLOGY COMPANY, 1996 – 1997: SAP R/3 3.0D Sales and Distribution**

Oversaw several system conversions to implement sales and distribution, material management, service management and associated financial applications utilizing SAP R3 3.0D. Developed and executed test plans that included test schedules, expected results and problem resolution. Eliminated several legacy interfaces and multiple legacy systems.

The data consisted of over 100,000 serialized equipment records, $200,000 in finished goods inventory and all current sales orders.

**ANHEUSER-BUSCH, 1995 – 1996: SAP R/3 2.2 ERP Implementation**

Supported the construction and implementation of SAP FI/CO, converted general ledger, accounts payables, cost controlling and legal consolidations. Trained employees in financial integration, identifying the integration aspects of SAP throughout several modules. Developed a strategy to maintain a multi-client environment utilizing data replication tools and keeping several SAP clients synchronized throughout the prototyping and system test phases. Support Plant Maintenance Storeroom implementation, material master, and inventory control

**ANHEUSER-BUSCH, 1994 – 1995: SAP R/3 2.2 Production Cost Evaluation**

Developed prototyping and training for production cost, cost controlling, activity-based costing and production planning based upon client requirements.

**HEWLETT PACKARD CONVEX** 🞄 1992 – 1994

**Senior Financial/Cost Analysis**

Implemented and trained on SAP R/3 2.1 Product Costing Implementation, which included product cost, activity-based costing and production orders. Converted all costing data from the legacy Maxcim System, including overhead, inventory valuation and period expense.

**ANDREW CORPORATION** 🞄 1988 – 1992

**Senior Financial Analysis**

Developed financial reporting for the Defense Electronics Group, which included five domestic and international subsidiaries. Consolidated product line utilizing MicroControl/Hyperion Software. Implemented Cincom for the general ledger, inventory valuation and production cost.

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|  | **TECHNICAL PROFICIENCIES** |  |

**Leveraged Packages:**

SAP S4 1909, SAP R/3, MicroControl/Hyperion, Taxware, Vertex, Avalara CINCOM, Avalara

**Application Packages:**

Brio Query, Microsoft Project, Microsoft Office, PowerPoint, Visio, Document Direct

**Operating Systems:**

MSDOS, Windows 2000, NY, UNIX

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|  | **PROFESSIONAL DEVELOPMENT** |  |

SAP New G/L

SAP Delta 4.6 FL, CO, MM, PS, SM

SAP Financial Consolidations, 1998

Project Management, 1996

SMM for SAP, 1995

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|  | **EDUCATION** |  |

**Bachelor of Science, (Accounting; Minor: Computer Science)**

UNIVERSITY OF TEXAS, Dallas, TX

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|  | **PROFESSIONAL ORGANIZATIONS** |  |

**AMERICAN PRODUCTION AND INVENTORY CONTROL SOCIETY**

**INSTITUTE OF MANAGEMENT ACCOUNTANTS**